

SAP IBP S&OP Fast Solution.

A Time-to-Value solution to deploy SAP IBP for Sales and Operations Planning using pre-configured best-practice processes, planning views, analytics, KPIs and data models.

S&OP Process Steps Delivered

Demand
Planning

Supply
Planning

Balancing and Executive
S&OP Review

Scope

- Create statistical baseline forecasts and support demand review and consensus demand agreement.
- Enable demand enrichment and collaboration with Sales and Category teams, including tracking of changes and assumptions.
- Apply segmentation (ABC and XYZ) at product and location level.
- Run supply planning (unconstrained heuristic), identify capacity imbalances through alerts, and adjust production, distribution and procurement plans.
- Build scenarios to compare trade offs (what-if analysis) before the executive review, document assumptions, and promote the chosen scenario to the base plan.
- Publish approved planning results back to SAP ERP (via Planned Independent Requirements).

Key KPIs Included

- Forecast Accuracy & Bias
- Demand and Supply Plan Adherence
- Capacity Utilization , Inventory Levels, Service Level Performance, and Scenario Comparison KPIs

Pre-delivered Assets

- Preconfigured SAP IBP best-practices.
- Excel planning views and role-based planner workspaces.
- Built-in analytics, alerts and trend reporting
- Standard CI data flows for MD & TD.
- Project toolkit: configuration documents, test scripts and training material.
- Process coaching to establish clear roles and a consistent planning cadence.

Expected Business Impact

- Reduced manual effort
- One shared plan across Demand, Supply and Finance
- Clear visibility through KPIs and exceptions
- Faster, structured S&OP cycles with clear ownership
- Better decisions with scenario simulations
- Higher service levels through early constraint visibility
- Lower inventory with protected service levels

Advantages

- Fit to standard SAP IBP implementation using proven best practices
- Native integration with SAP S/4HANA or SAP ECC
- Role based planning supported by guided workspaces and alerts
- Faster time to value with minimal blueprinting effort
- Scalable cloud based solution aligned with SAP innovation cycles
- Strong focus on adoption through training and hypercare



Scalability with elastic cloud technology provided by SAP HANA



Quarterly delivered innovations



Six to seven hot fix cycles for each quarterly innovation



Ability to influence innovation via customer portal entries



25+

YEARS OF SAP-BASED PLANNING PROJECTS

100+

GLOBAL PLANNING EXPERTS

80+

SAP PLANNING PROJECTS