SAP IBP Demand Planning Fast Solution.

A Time-to-Value accelerator to deploy SAP IBP Demand Planning using pre-configured best-practice processes, planning views, analytics, KPIs and data models.

Process Steps Delivered

Sales history integration → Cleansing → Segmentation → Baseline forecast → Enrichment → Consensus → Deployment to ERP

Scope

- Integration of Sales History and relevant master data.
- ABC/XYZ Segmentation at product/location level.
- Statistical Forecasting based on historical data and defined forecasting models.
- Sales Forecasting Integration and enrichment.
- Collaborative Forecasting and Consensus Demand (in volume and value).
- Demand Financialization to convert volume plans into financial impact.
- Scenario Management for alternative demand scenarios.
- Advanced Demand Analytics with dashboards and KPI stories.
- Deployment of the Demand Plan to ERP systems.

Key KPIs Included

- Forecast quality (Error %, Bias, MAPE, RMSE..)
- Planning stability KPIs (current vs previous cycles).
- Stat Forecast vs Global or Local Demand, Forecast vs AOP target, etc.

Pre-delivered Assets

- Pre-configured planning area aligned with SAP Best Practices.
- Planning views in Excel and Planner Workspaces.
- Pre-built analytics stories, dashboards, alerts and trend reports.
- Standard CI flows for history and master data integration.
- Full project toolkit: training materials, test scripts, cutover lists, and handbooks.

Expected Business Impact

- Reduced forecast error and bias thanks to standardized KPIs.
- Improved planning efficiency through streamlined processes and views.
- Faster consensus cycles with structured workflows and collaboration tools.
- Higher transparency from unified data and harmonized hierarchies.
- Better decision making supported by what if scenarios and advanced analytics.

Advantages

- Standard integration with SAP and systems.
- Fiori designs for applications
- Planning User Interface options: Web UI Planner Workspace.
- Exception-based planning driven by alert management.
- Automation of process management
- Collaborate with peers more efficiently.

- **Scalability with elastic cloud technology provided by SAP HANA**
- **Quarterly delivered innovations**
- **Six to seven hot fix cycles for each quarterly innovation**
- **Ability to influence innovation via customer portal entries**

25+ YEARS OF SAP-BASED PLANNING PROJECTS

100+ GLOBAL PLANNING EXPERTS

80+ SAP PLANNING PROJECTS